



Yves Caseau  
AXA Group Head of Digital  
National Academy of Technologies of France



# Big Data, Behavioral Change and IOT Architecture

Euro-CASE Annual Conference 2016  
BIG DATA - SMARTER PRODUCTS, BETTER SOCIETIES

**ATV – Danish Academy of Technical Sciences**  
**DTU – Technical University of Denmark**  
**November 14<sup>th</sup>, 2016**

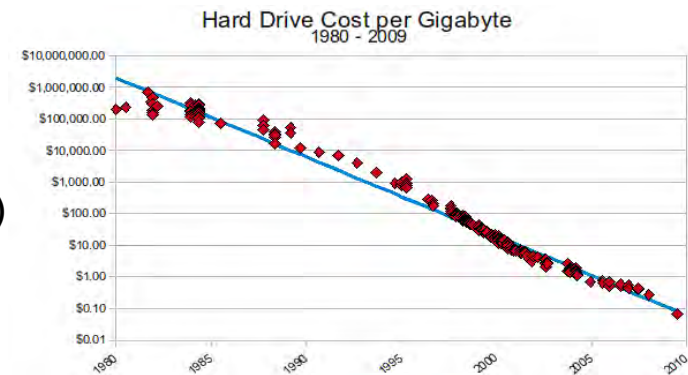
**Version 0.5**

# Outline

1. **Big Data : A Multiple Paradigm Shift**  
*Our NATF 2015 report on the disruptive nature of Big Data*
2. **Facilitate Learning New Behaviors Through Games**  
*Exponential rate of change yield adaptation stress :  
the value of games for learning*
3. **Internet Of Things Architecture**  
*From Event-Driven Architecture towards A Society of Minds*

# The NATF 2014 Mandate on Big Data

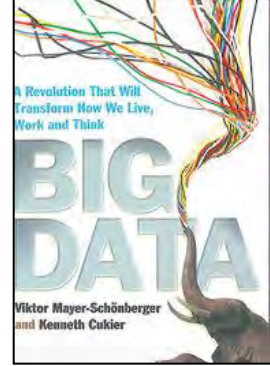
- Big Data is a natural evolution of software technology in an exponentially changing world
  - Wealth of data sources thanks to sensors and digital transformation
  - Spectacular decline of storage cost  
1To: 1 M\$ in 1995, less than 40\$ in 2013
  - New challenges (3V : Volume, Variety, Velocity) have spawn new technologies
    - Massively distributed data  
*avoid data transfer with petabytes* 😊
    - Massively parallel processing  
*Flow computing, Event processing*
    - Unstructured data
- Should we see Big Data as an evolution or a revolution ?



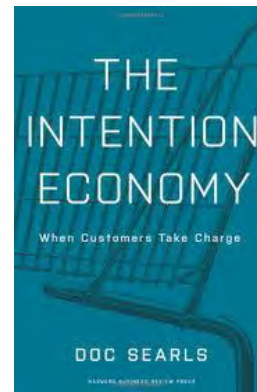
hadoop



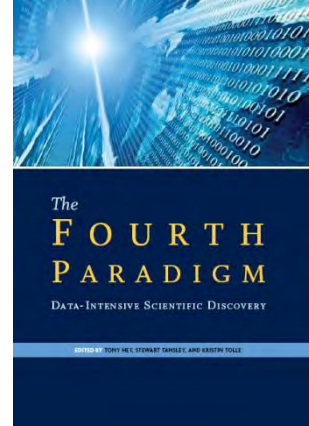
# Big Data – A Revolution That Will Transform How We Live



- Intension economy and synchronized marketing  
*Retargeting (Criteo) and Recommendation (Amazon / Netflix)*
- Predictive Learning has shown its relevance  
*Target example / de-anonymization*
- Big Data and connected objects  
*to enrich service through memory and analysis*



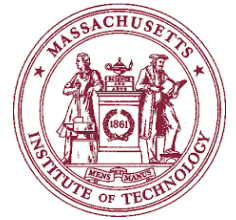
# Continuous Feedback Loop as a Data Mining Paradigm



- Break away from causal analysis  
« *The data deluge makes the scientific method obsolete* »
- A systemic approach that is closer from computer sciences than from statistics  
*A real-time learning loop that is evaluated on its operational results*
- Simple methods that are tuned on extremely large data sets over perform sophisticated algorithms tuned on regular data sets



# Data Ecosystems and Data Privacy



- Data taxonomy: anonymized / aggregates, profiles, usage and scores (computed)  
*Big Data undercuts anonymization*

- Debate around data processing finality ?

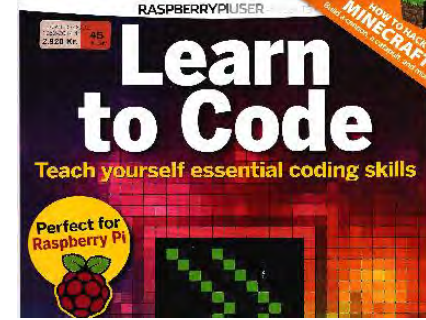
- External audit (CNIL), non-transferable
- Need for OPT-IN & shared **domain finality** constraint (basis for consent)



- Who owns the data ?

- Profile : customer; usage : co-ownership,
- Computed scores belong to companies (within a domain finality)

# A New Way to Write Code



- « Data is the new code »  
*Algorithms may be reconstructed from data*

- Massively parallel, distributed, open-source  
Thomas Hoffman:  
« *Big Data is getting at the core of computer science* »



- Algorithms are synthesized through Machine Learning + sub-linear techniques



- Tools and techniques from Big Data enable the reinvention of traditional IT business systems



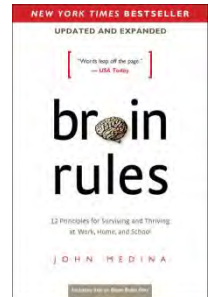
# Part II

1. **Big Data : A Multiple Paradigm Shift**  
*Our NATF 2015 report on the disruptive nature of BigData*
2. **Facilitate Learning New Behaviors Through Games**  
*Exponential rate of change yield adaptation stress : the value of games for learning*
3. **Internet Of Things Architecture**  
*From Event-Driven Architecture towards A Society of Minds*



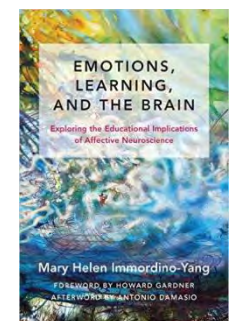
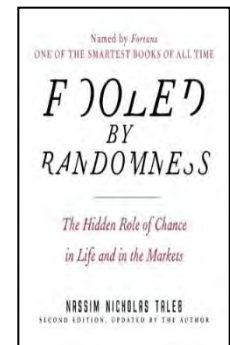
# The Promises of a World of Sensors and Data Science

- An era of abundant scientific information about the impact of behavior on health and well being
  - Example : Brain oxygenation on IQ
  - Big data techniques allows for more detailed & in-depth studies
  - Impressive rate of expansion of studies & scientific literature
- IOT & e-Health: exponential growth of sensors adds to this trend
  - Example : **Withings** Body Cardio scale with *Pulse Wave Velocity*
  - Smartphones will become part of our healthcare journeys
  - Connected wearables generates longitudinal traces (individualized)
- Empowering users to better control their health and wellbeing
  - More information (personalized, accessible at any time)
  - Better feedback (real time, insights, ...) through wearables



# Tracking Without Sense : User-Centric Design

- Users do not want dashboards
  - They become bored quickly (cf. wearable quick and sad fate)
  - Tracking without sense (not everyone is a data scientist)
  - True in home automation (remote control and monitoring is not enough)
- Connected devices must come with a story and a coach
  - We are moved (and we remember) stories, not data sets (N. Taleb)
  - To react on an sustained time horizon, we need positive feedback loops
- Behavioral change is hard
  - Cf. temporal cycles of engagement
  - Need to leverage emotions, hence the popularity of games
  - Biorhythms are important : find the right moment and the right state of mind



# Adaptive Stress Due to Technology Change Rate

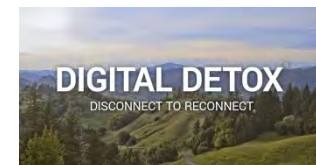
## ● Summary

- Adoption of ICT is fast & widespread but worries are being expressed
- Adaptation stress : Technology > usage > understanding  
« a world of accelerated permanent change »
- A fear of not being in charge (mastery), especially temporally
- Physical experiences are still preferred to virtual ones, additive logic versus substitution



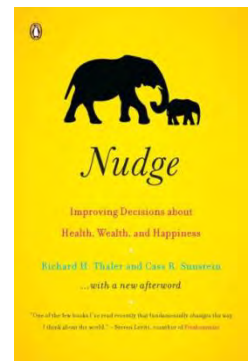
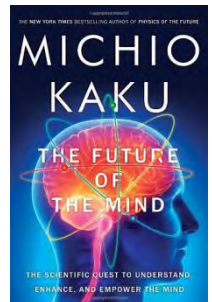
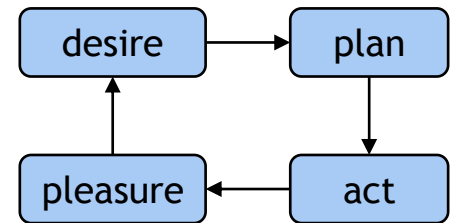
## ● Recommendations

1. Reduce stress through training / learning / explanations
2. Invite « real back into virtual » : leverage mirror neurons 😊
3. Life hygiene and detox : promote temporal and spatial rest zones
4. Leverage emotions



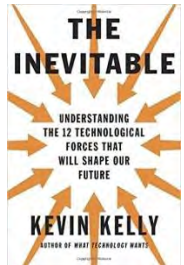
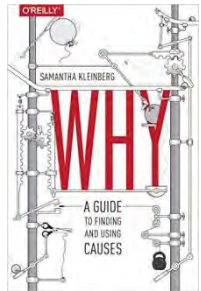
# To Build a Successful Digital Experience Means “To Include a Fun Learning Journey”

- Learning without a User Manual
  - Use Analytics : measure discovery and appropriation
  - Continuous feedback with IOT
- Leveraging Pleasure through Games
  - Play with simple emotions (badges/rewards) but also surprise/ ...
  - Cf Mikio Kaku (emotion: evolutionary mechanism of learning)
- Leveraging Communities of Learning
  - Social digital experience « Virality is the product »
  - Learn by imitation (e.g. video tutorial with other users)
- Learn by Doing (Montessori heritage 😊)
  - Kinetics memory
- Leverage Cognitive Biases
  - *Dan Ariely*
  - *Richard Thaler*
  - *Daniel Kahneman*



# Internet of Things and Life Coaching

- The best tool for behavior change is a “game to learn about yourself”
  - Sensors to monitor yourself and your environment
  - Digital tools to tell a story
  - Data science to generate insights (without the burden of causality)
- Learn by doing : “Yourself as a system” => insights discovery  
(i.e. *discover what makes you gain weight versus losing weight*)
  - This is natural for regular “quantified self” user
  - Bringing this experience to everyone is a challenge
  - Leverage behavioral science into digital sciences  
(e.g., notification cycles)
- This is as much about “small data” as “big data”
  - Personalized healthcare (we are all different)  
cf. Health 4P: Personalized, Preventive, Participative, Predictive
  - Data privacy is a true and rising concerns (privacy by design)

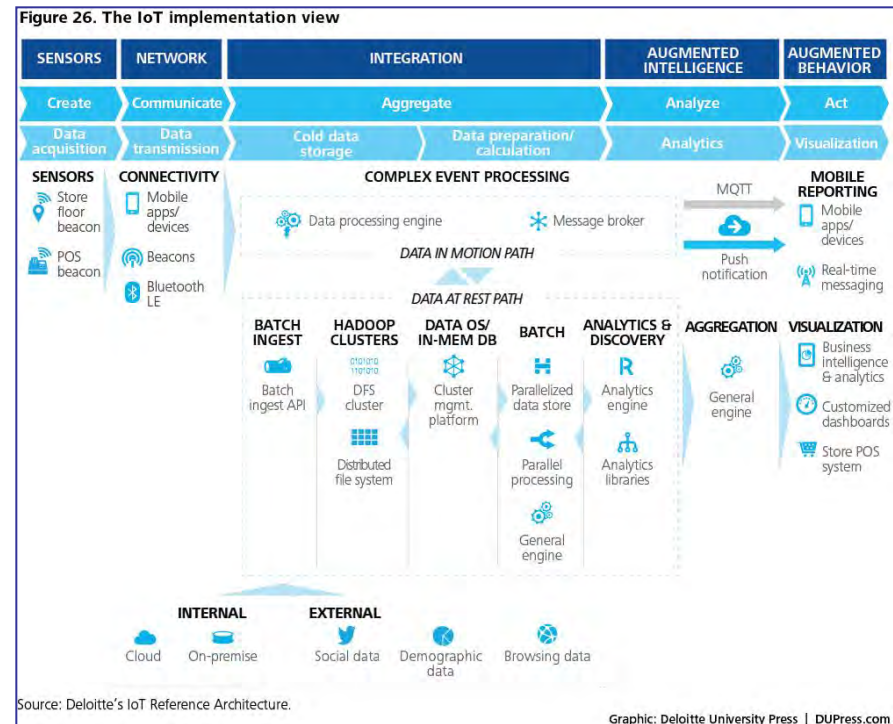


# Part III

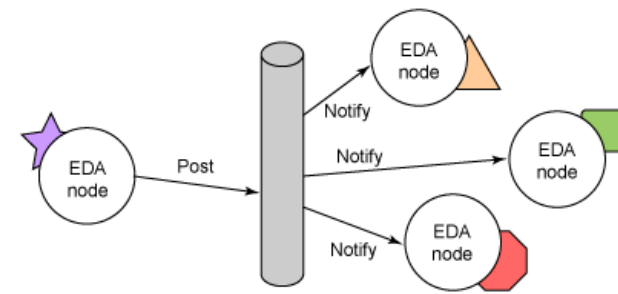
1. **Big Data : A Multiple Paradigm Shift**  
*Our NATF 2015 report on the disruptive nature of BigData*
2. **Facilitate Learning New Behaviors Through Games**  
*Exponential rate of change yield adaptation stress : the value of games for learning*
3. **Internet Of Things Architecture**  
*From Event-Driven Architecture towards A Society of Minds*

# Internet of Things Architecture is Grown, not Designed

- IoT is foremost a B2B topic, where traditional top-down system engineering approaches make sense ... However the B2C world is governed by customer usage, hence “chaotic” (in a complex systems sense)
- Most IOT reference architectures are too hierarchical, too “Telco-oriented” 😊
- One of the best reference is, from my point of view, *Deloitte’s “implementation view”*
- Still this is too:
  - structured,
  - holistic ....
- ... I advocate for emergent patterns:
  - Systems of Systems
  - Grown from usage (biomimicry)



# Event-Driven Architecture



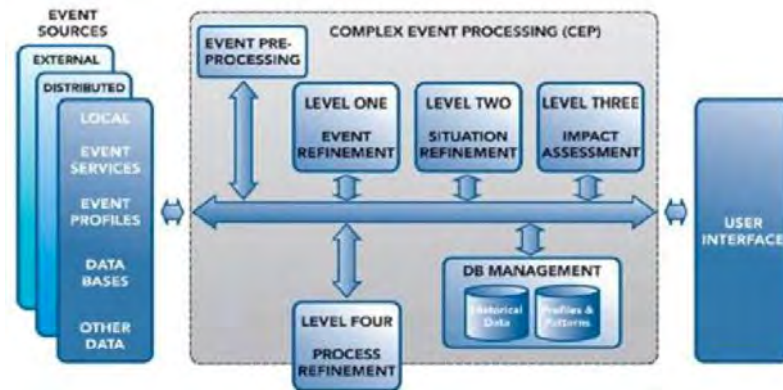
- Event-Driven Architecture is well suited for smart objects systems
  - Scalable, open, distributed
  - Cf. IFTT : open API-based, event-driven architecture
- To adapt continuously to its environment, the preferred architecture is to distribute control and analytics
  - Avoid SPOF, better fault-tolerance
  - Biomimicry for smart home : multiple layers of controls corresponding layers of abstraction since complexity yields fragility
- Redundant and distributed storage
  - Not every piece of data should be moved ...
- Smart systems operate on a multiplicity of time scales
  - cf. lambda-architecture : hot/cold analytics
  - Event-driven learning at multiple time horizons



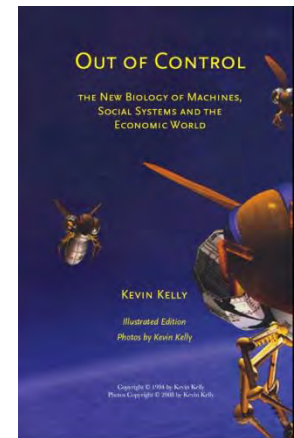


# Emergent EDA Systems : « *Engineering as Parenting* »

- Smart Systems are hierarchical → hierarchies of events
- Complex Event processing → move between abstraction levels

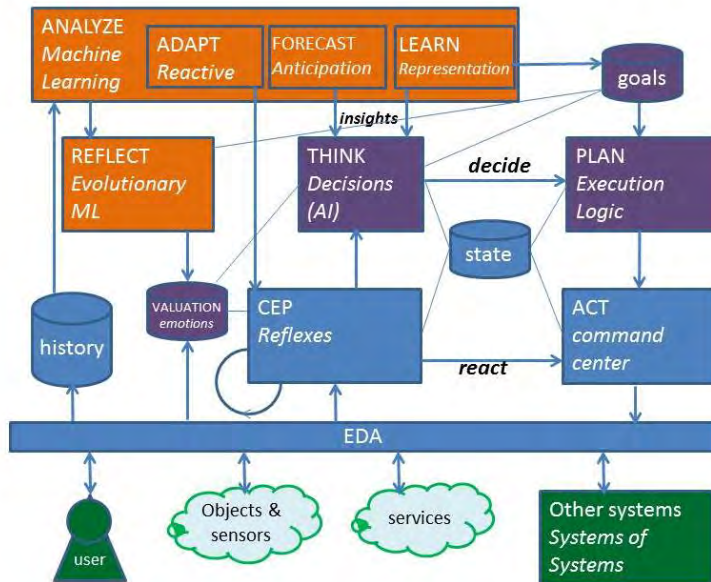
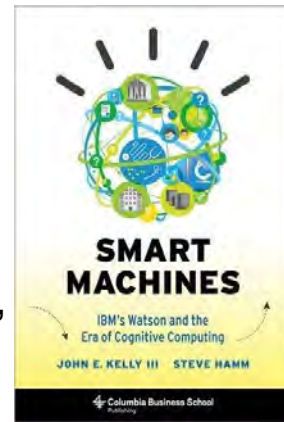


- “Human in the loop” => emergent design
  - Design “conversations” with users
- Common goals must be reified (and distributed)
  - complex systems (teleonomy)
  - Cf SlapOS, OAI, ...
- Biomimetics : “*grow what works*”
  - E.g., muscle growth
  - Smart Home example : Adhoco



# Cognitive EDA Systems

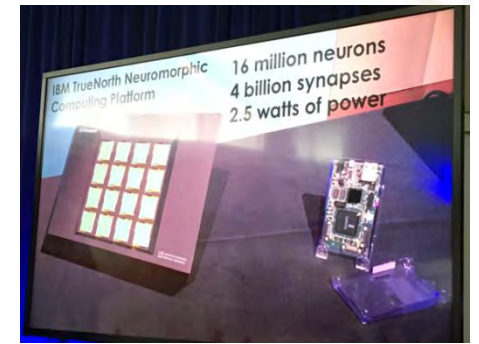
- “The era of cognitive computing”
  - Systems “grown by machine learning, not programmatic design”
  - “Society of minds” - Cf. Todai Robot – University of Tokyo
  
- “Biomimicry as a design principle for cognitive engineering”



A short overview:

- Reflexes
- Inductive Thinking (ML)
- Deductive Thinking (Rules & Planning)
- “Emotions” (evolutionary / meta-heuristics control)

- Smart / learning systems are coming
  - Cf. feedback from CES 2016
  - Cf. feedback from Singularity University
  - Ability to integrate cognitive systems into small silicon footprint is growing exponentially ☺
- They are embedded into “Systems of Systems”
  - Learning/ data / analytics is distributed & multi-scale
  - Learn from sensors, as close to the data as possible
- It is easier to build really smart smaller objects than large systems, thus they will appear first and “intelligence” will come locally before it comes globally
- Role of meta-learning loops and meta-narrative (coaching)
  - Critical role for SoS (global perspective)



# Conclusion

- **Big Data represents a set of paradigm shifts**
  - Data as code, designing emergent systems through ML
  - The opportunity for disruption is larger than new services and new usages
- **Smart data empowers a new generation of smart systems, but they must be designed for human needs**
  - IoT does not have the power to change human behavior by itself
  - Educate the user through games because she is the most important part of the smart system
- **Event-driven, adaptive and cognitive Internet of Things architecture**
  - IoT architecture is derived and built from consumer usage
  - Cognitive large-scale systems will emerge bottom-up since it is easier to derive closed-loop learning systems on a smaller scope